



Gramex

**Gammel Kongevej 11
1610 Copenhagen V**

CVR no. 51396715

FINANCIAL STATEMENTS AND DISTRIBUTION ACCOUNTS

2023

**Annual report
2023**

The financial statements and distribution accounts were presented and approved at the association's annual general meeting on 30 May 2024.

Chair

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Management's report

The Board of Directors and Executive Board have today considered and approved the financial statements and distribution accounts for the financial year 1 January - 31 December 2023 for Gramex.

The financial statements and distribution accounts have been prepared in accordance with the provisions of the Danish Financial Statements Act for accounting class A, the Articles of Association and the distribution basis as well as section 23(5) of the Danish Act on Collective Management of Copyright.

In our opinion, the financial statements and the distribution accounts give a true and fair view of the association's assets, liabilities and financial position at 31 December 2023 and of the results of the association's operations for 2023.

The annual accounts and distribution accounts are recommended for approval by the general meeting.

Copenhagen, 24 April 2024

Management:

Anne Sophie Gersdorff Schrøder

Board of Directors:

Laura Littauer
Chairman of the Board

Sara Indrio
Deputy Chairman of the Board

Thomas Sandberg

Søs Nyengaard

Søren Krogh Thompson

Jakob Plesner Mathiasen

Morten Rosenmeier

The independent auditor's audit opinion

To the members of Gramex

Conclusion

In our opinion, the financial statements and the distribution accounts give a true and fair view of the association's assets, liabilities and financial position at 31 December 2023 and of the results of the association's operations for the financial year 1 January - 31 December 2023 in accordance with the provisions of the Danish Financial Statements Act for accounting class A, the articles of association and the basis of distribution and section 23(5) of the Act on collective management of copyright.

We have audited the financial statements and distribution accounts of Gramex for the financial year 1 January - 31 December 2023, which comprise accounting policies, income statement, balance sheet, cash flow statement, corresponding to the rights holders, notes and distribution information (the "financial statements").

Basis for conclusion

We conducted our audit in accordance with International Standards on Auditing and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Association in accordance with the International Ethics Standards Board for Accountants' International Ethics Standards Board for Accountants' Code of Ethical Conduct for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements and distribution accounts that give a true and fair view in accordance with the provisions of the Danish Financial Statements Act for accounting class A, the articles of association and the basis of distribution and that fulfil the requirements of section 23(5) of the Danish Act on Collective Administration of Copyright. Management is also responsible for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the association or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibility for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with International Standards on Auditing and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. In addition:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than the risk of not detecting a material misstatement resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentation or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organisation's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organisation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organisation to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Copenhagen, 24 April 2024

PricewaterhouseCoopers

State Authorised Public Accounting Firm

CVR no. 33 77 12 31

Jens Olsson

State-Authorised Public Accountant

mne 19908

The internal auditors' audit report

The undersigned, elected at Gramex's general meeting, has reviewed and audited the financial statements and distribution accounts for 2023.

We have received detailed responses from Gramex's administration, management and the auditors elected by the general meeting. We have found the responses, as well as the financial statements and distribution accounts to be satisfactory and can on this basis approve them.

Copenhagen, 24 April 2024

Sakurako Dystrup Nielsen

Daniel Muschinsky

Information about Gramex

Gramex
Gammel Kongevej 11, 2.
1610 Copenhagen V
CVR no. 51396715

Executive Board

Anne Sophie Gersdorff Schrøder

Board of Directors:

Laura Littauer, Board Director
Sara Indrio, Deputy Board Director
Thomas Sandberg
Søs Nyengaard
Søren Krogh Thompson
Jakob Plesner Mathiasen
Morten Rosenmeier
Morten Ingholt (deputy)
Jens Skov Thomsen (deputy)

External audit:

PricewaterhouseCoopers
State Authorised Audit Partnership
Beach road 44
2900 Hellerup

Critical auditors:

Sakurako Dystrup Nielsen
Daniel Muschinsky

Bank connection:

Danske Bank

Website:

www.gramex.dk

Information about the Board of Directors and Executive Board

	2023 kr.	2022 kr.
Agreed distribution that the board fee is set as follows:		
Annual remuneration:		
Chairman of the Board	kr. 141.750	kr. 135.000
Deputy Chairman of the Board	kr. 105.000	kr. 100.000
Board member	kr. 73.500	kr. 70.000
Substitute	kr. 73.500	kr. 70.000
Remuneration paid to the Chairman of the Board, Deputy Chairman of the Board, 5 non-executive board members and 2 deputies in 2023	kr. 761.250	kr. 690.000
As members of Gramex, the following total remuneration has been paid to board members	kr. 5.667	kr. 5.681
Salary for the Executive Board in 2023	kr. 1.484.099	kr. 1.427.018

Anne Sophie Gersdorff Schrøder has not received royalties from Gramex and has no financial interests in or obligations to other companies and/or organisations that could actually or potentially lead to a conflict of interest.

THE BOARD MEMBERS' OTHER DIRECTORSHIPS AND FINANCIAL INTERESTS

LAURA LITTAUER, CHAIRMAN OF THE BOARD

BOARD MEMBER	IFPI Danmark
BOARD MEMBER	MPO
BOARD MEMBER	IMPALA
CO-OWNERS	Sundance, The Scandinavian Music Company ApS

SØREN KROGH THOMPSON

DEPUTY CHAIRMAN OF THE BOARD	Music Export Danmark
CHAIRMAN OF THE BOARD	MPO
BOARD MEMBER	IFPI Danmark
BOARD MEMBER	Playground Music

JAKOB PLESNER MATHIASSEN

BOARD MEMBER	
AND SECRETARY	Dansk Selskab for Ophavsret
OBSERVER	CopyDan Verdens TV
NATIONAL GROUP DIR.	IFPI Danmark
LAWYER	Gorissen Federspiel

JENS SKOV THOMSEN (substitute)

RECEIVED GRAMEX REMUNERATION 2023:	kr. 1.514
BOARD MEMBER	Create Denmark F.M.B.A.
BOARD MEMBER	Performex
BOARD MEMBER	CopyDan Verdens TV
MANAGEMENT/DIRECTION	Dansk Artist Forbund
MANAGEMENT, CO-OWNER AND	
BOARD MEMBER	VETO ApS

MORTEN INGHT (substitute)

BOARD MEMBER	MPO
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SEA NYENGAARD

RECEIVED GRAMEX REMUNERATION 2023:	kr. 940
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SARA INDRIØ, DEPUTY CHAIRMAN OF THE BOARD

RECEIVED GRAMEX REMUNERATION 2023:	kr. 2.823
FORPERSON	Dansk Artist Forbund
BOARD MEMBER	Performex
BOARD MEMBER	CopyDan AVU, KulturPlus og Arkiv
BOARD MEMBER	IAO
BOARD MEMBER	FIA
BOARD MEMBER	Create Denmark F.M.B.A.
OBSERVER	Filmex
OWNER	FISHTAIL MUSIC

MORTEN ROSENMEIER

FORPERSON	Forfatternes Forvaltningselskab
FORPERSON	UBVA
FORPERSON	Dansk Selskab for Ophavsret
FORPERSON	Udvalget til fordeling af rådighedsbeløb til musik
FORPERSON	Copydan Tekst & Node
BOARD MEMBER	Copydan Arkiv
BOARD MEMBER	VISDA
BOARD MEMBER	Arbejdsretlig forskningsfond ' - Hasselbalchfonden
BOARD MEMBER	Foreningen til beskyttelse af arkitektur, design og kunsthåndværk

Thomas Sandberg

RECEIVED GRAMEX REMUNERATION 2023:	kr. 390
FORPERSON	Dansk Musiker Forbund
FORPERSON	Performex
BOARD MEMBER	Fagbevægelsens Hovedorganisation
FORPERSON	Gateway Music ApS
BOARD MEMBER	Dansk Kunstnerråd

Accounting policies

General remarks

The financial statements and distribution accounts for Gramex for 2023 have been prepared in accordance with the provisions of the Danish Financial Statements Act for accounting class A, articles of association and distribution basis, and section 23(5) of the Act on Collective Management of Copyright.

The accounting policies are unchanged compared to the previous year.

General recognition and measurement

Remuneration is recognised in the income statement as it is earned. In addition, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised.

Additionally, all costs incurred to achieve the year's earnings are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changes in accounting estimates of amounts previously recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the association and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the association and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Income statement

Revenue for distribution includes the royalties collected on behalf of the rights holders from both radio and television broadcasts and other public performances of phonograms for the year.

Income from sister organisations abroad is recognised as income when it is received.

Distribution costs include costs for the organisation's administrative staff, management, office space, office expenses and other administrative costs incurred in connection with the management of the rights.

Financial items include interest, dividends and unrealised capital gains on bond holdings.

The balance

Securities

The securities portfolio is recognised at market value on the balance sheet date.

Intangible assets

IT projects that are clearly defined and identifiable, where the technical utilisation rate, sufficient resources and a potential future market or development opportunity in the association can be demonstrated, and where the intention is to produce, market or use the project, are recognised as intangible assets if there is sufficient certainty that the capital value of future earnings can cover production, sales and administrative costs and the IT project costs themselves.

IT project costs that do not meet the criteria for recognition in the balance sheet are recognised as expenses in the income statement as incurred. IT project costs comprise software and external consultancy services that are directly attributable to the project and are measured at cost less any residual value and amortised over the expected useful life, which is 5-8 years.

Tangible fixed assets

Tangible fixed assets are recognised at cost less depreciation and any impairment losses. Cost comprises the purchase price and costs directly attributable to the acquisition until the date when the asset is ready for use. Depreciation, which is calculated as cost less any residual value, is recognised on a straight-line basis over the expected useful life of the assets, which is 3-5 years.

Receivables

The practice for calculating receivables via Koda is based on the invoicing principle. Receivables are recognised in the balance sheet at amortised cost, which essentially corresponds to nominal value. The value is reduced by write-downs for expected losses according to established principles based on the organisation's experience.

Financial liabilities

Liabilities are measured at amortised cost, which essentially corresponds to nominal value.

Distribution

The year's available distribution amounts are distributed to the rights holders according to the distribution principles established by the rights groups.

Cash flow statement

The cash flow statement shows the association's cash flows for the year, broken down into operating, investing and financing activities, changes in cash and cash equivalents for the year, and the association's cash and cash equivalents at the beginning and end of the year.

Cash flow from operating activities

Cash flow from operating activities is calculated as profit for the year adjusted for changes in working capital and non-cash items such as depreciation, amortisation, impairment and provisions. Working capital comprises current assets less current liabilities excluding the items included in cash and cash equivalents.

Cash flow from investing activities

Cash flow from investing activities includes cash flows from the purchase and sale of intangible, tangible and financial fixed assets.

Cash flow from financing activities

Cash flow from financing activities includes cash flows from the raising and repayment of long-term debt and payments to and from the rights holders.

Cash and cash equivalents

Cash and cash equivalents consist of "Cash and cash equivalents" and "Securities".

The cash flow statement cannot be derived from the published financial statements alone.

Income statement

1 January - 31 December 2023

	Note	Producer share	Performer share	2023 DKK	2022 DKK
Radio revenue	1	63.446.935	73.022.419	136.469.355	125.839.543
Other public performance	2	47.462.158	47.462.158	94.924.317	86.024.156
Own agreements § 68	3	2.025.764	2.025.764	4.051.528	3.176.267
Copying	3	4.169.009	0	4.169.009	3.797.156
Distribution agreements	3	0	13.439.544	13.439.544	13.374.785
Revenue for distribution		117.103.867	135.949.886	253.053.752	232.211.906
Costs for distribution					
Administration costs	4	-12.664.195	-13.669.317	-26.333.512	-23.314.697
Depreciation and amortisation	5	-1.191.812	-1.286.403	-2.478.215	-514.398
Costs before interest		-13.856.007	-14.955.720	-28.811.727	-23.829.095
Financial income	6	2.582.097	4.042.438	6.624.535	954.373
Financial expenses etc.	7	-1.057	-1.654	-2.711	-9.466.511
Total costs for distribution		-11.274.966	-10.914.936	-22.189.902	-32.341.234
Disposable amount for the year		105.828.901	125.034.949	230.863.850	199.870.673
Transferred from the rights holders' compensation accounts 2020	16	6.594.206	8.715.288	15.309.494	10.819.283
In total		6.594.206	8.715.288	15.309.494	10.819.283
For distribution		112.423.106	133.750.237	246.173.344	210.689.955
Which is distributed as follows:					
Producers					
Individual funds, distribution		63.978.316		63.978.316	57.323.441
Non-individual funds, distribution		45.275.461		45.275.461	35.099.437
Direct distribution		2.712.001		2.712.001	2.875.836
Reservation		457.328		457.328	411.751
Performing artists					
Individual distribution			52.766.972	52.766.972	46.314.860
Non-individual funds, distribution			36.954.930	36.954.930	28.313.343
Direct distribution			23.586.038	23.586.038	24.764.268
Distribution for collective purposes			18.484.747	18.484.747	15.431.148
Reservation			1.957.550	1.957.550	155.870
		112.423.106	133.750.237	246.173.344	210.689.955

Balance sheet

31 December 2023

	Note	2023 DKK	2022 DKK
Assets			
Fixed assets			
IT projects	8	19.620.399	12.965.193
Intangible fixed assets		19.620.399	12.965.193
IT equipment	9	153.931	0
Tangible fixed assets		153.931	0
Total fixed assets		19.774.329	12.965.193
Current assets			
Receivables			
Trade receivables and accounts receivable	10	12.222.296	11.008.627
Deposits		622.314	582.363
Prepayments and accrued income		1.057	31.807
Receivable Koda	11	11.202.009	3.761.287
Other receivables		30.550	30.732
Receivables		24.078.226	15.414.816
Securities and cash and cash equivalents	11	120.537.990	117.654.389
Cash and cash equivalents			
Cash register		3.039	3.962
Bank deposit	12	89.919.328	70.140.881
Cash and cash equivalents		89.922.367	70.144.843
Total current assets		234.538.584	203.214.048
Total assets		254.312.913	216.179.241
Liabilities			
Debt liabilities			
Owed distributions, not allocated	13	14.764.219	5.223.307
Various creditors	14	2.219.007	1.396.724
Prepayments and accrued income	15	944.860	1.419.012
Compensation owed to the rights holders	16	236.384.828	208.140.197
Total debt liabilities		254.312.913	216.179.241
Total liabilities		254.312.913	216.179.241
Contingent liabilities etc.	17		
Organisation taxation	18		

Cash flow statement

1 January - 31 December 2023

	2023	2022
Revenue for distribution	253.053.752	232.211.906
Costs before interest	-28.811.727	-23.829.095
Operating income	224.242.025	208.382.811
Depreciation and amortisation	2.478.215	514.398
Reserves and other non-cash items	15.309.494	10.819.283
	242.029.734	219.716.492
Change in working capital:		
Trade receivables and accounts receivable	-2.305.356	-2.000.837
Other receivables	-7.767.865	1.245.104
Deposits	-39.951	179.422
Prepayments and accrued income	975.609	232.207
Various creditors	822.282	-405.178
Owed distributions, not allocated	9.540.912	1.117.941
	1.225.631	368.659
Cash flow from operations before financial items	243.255.365	220.085.151
Financial income/expenses	6.621.824	-8.512.138
Cash flow from operating activities	249.877.189	211.573.012
Purchase of fixed assets	-9.287.351	-9.236.137
Cash flow from investing activities	-9.287.351	-9.236.137
Outstanding remuneration	-15.309.494	-10.819.283
Paid out remuneration	-202.619.219	-202.692.486
Cash flow from financing activities	-217.928.713	-213.511.769
Change in cash and cash equivalents	22.661.125	-11.174.894
Cash and cash equivalents 1 January 2023	187.799.232	198.974.126
Cash and cash equivalents 31 December 2023	210.460.357	187.799.232
Cash and cash equivalents consist of:		
Cash register	3.039	3.962
Bank deposits	89.919.328	70.140.881
Custody account (securities and cash)	120.537.990	117.654.389
Total cash and cash equivalents	210.460.357	187.799.232

Notes

	2023 kr.	2022 kr.
1 Radio revenue		
Nationwide radio and TV revenue	105.603.056	95.508.143
Non-national radio and TV revenue	2.101.348	1.770.570
Commercial local radio stations	2.535.506	3.077.205
Commercial with full reporting	14.634.484	12.676.881
DAB	328.784	0
Other radio and TV revenue	131.572	118.314
Greenland radio and TV	443.311	401.880
Faroese radio and TV	239.479	217.519
Greenlandic local radio stations	79.480	77.848
Faroese local radio stations	200.245	236.667
Remuneration from abroad - performers	9.873.787	10.967.947
Remuneration from abroad - producers	298.303	786.568
Total	136.469.355	125.839.543
2 Other public performance		
Restaurants, hotels and ships	40.084.271	35.350.589
Other background music	41.929.885	41.728.788
Community events	5.000.511	4.979.597
Other entertainment	14.871.297	13.436.499
Greenland	478.123	0
Faroe Islands	819.931	0
Adjustment balance 1 January 2021	0	-2.250.258
Collaboration agreement (Horesta)	0	-96.414
Commission	-8.259.702	-7.124.645
Total	94.924.317	86.024.156
3 Other remuneration		
Own agreements § 68 in total	4.051.528	3.176.267
Copying		
Copying theatres etc.	22.740	18.204
Copying background music	1.291.754	1.186.781
Copying jukeboxes and more.	2.045.675	1.816.088
Podcast	800.034	765.677
Web TV	8.806	10.407
Total copying	4.169.009	3.797.156
Distribution agreements		
Performex performers	5.139.772	4.598.721
Blank media, performers	7.245.394	7.401.715
20% pool	1.054.378	1.374.349
Total distribution agreements	13.439.544	13.374.785
Total other remuneration	21.660.080	20.348.207

	2023 kr.	2022 kr.
4 Administration costs		
Wages	15.870.097	15.356.296
Office team	3.528.319	2.495.324
IT costs	3.902.474	2.438.224
Premises costs	2.072.554	2.190.790
Meetings, travel and representation	198.818	144.064
Board fees	761.250	690.000
Total	26.333.512	23.314.697
5 Depreciation and amortisation		
Amortisation for the year, IT projects etc.	2.469.347	514.398
Depreciation for the year, IT equipment	8.868	0
Total	2.478.215	514.398
6 Financial income		
Bonds, dividends and interest	2.149.549	904.801
Debtors, interest	2.794	4.076
Other public performance, interest	52.421	45.496
Interest income bank	1.536.170	0
Capital gains on bonds	2.883.601	0
Total	6.624.535	954.373
7 Financial expenses		
Bank, interest	0	520.589
Price loss bonds	0	8.941.806
Fees and charges	870	0
Accounts payable, interest	1.841	4.116
Total	2.711	9.466.511

Notes

	2023 kr.	2022 kr.
8 IT projects		
Acquisition cost 1 January 2023	16.188.810	6.952.672
Additions during the year, IT project	9.124.552	9.236.137
Acquisition cost 31 December 2023	25.313.362	16.188.810
Accumulated amortisation 1 January 2023	-3.223.616	-2.709.218
Amortisation for the year	-2.469.347	-514.398
Accumulated amortisation 31 December 2023	-5.692.963	-3.223.616
Book value 31 December 2023	19.620.399	12.965.193
9 IT equipment		
Acquisition cost 1 January 2023	0	0
Additions during the year, IT equipment	162.799	0
Acquisition cost 31 December 2023	162.799	0
Accumulated depreciation 1 January 2023	0	0
Depreciation for the year	-8.868	0
Accumulated depreciation 31 December 2023	-8.868	0
Book value 31 December 2023	153.931	0
10 Trade receivables and accounts receivable		
Accounts receivable	11.938.898	11.056.307
Provision for losses	-287.702	-291.465
Accrued receivables invoiced in subsequent years	571.100	243.786
Total	12.222.296	11.008.627
11 Receivable Koda		
Opening balance	3.761.287	2.250.258
Invoiced in the year	96.437.104	94.418.807
Settled in the year	-88.996.382	-93.561.663
Provisions at year-end	0	653.885
Balance 31 December 2023	11.202.009	3.761.287
11 Securities and cash and cash equivalents		
Danske Capital	120.537.990	117.654.389
Total	120.537.990	117.654.389
12 Bank deposits		
Danske Bank	89.919.328	70.140.881
Total	89.919.328	70.140.881

	2023 kr.	2022 kr.
13 Owed distributions, not allocated		
Blank media	6.662.412	525.646
Performex music video	1.836.348	0
Retransmission performers	0	54.239
Reserved distributions	6.139.802	3.824.790
Reserved allocations, international	125.658	818.633
Total	14.764.219	5.223.307
14 Various creditors		
ATP and pension owed	80.094	57.142
A-SKAT and AM contributions owed	502.025	0
Holiday pay due etc.	538.392	454.037
Accrued expenses	1.098.495	885.546
Total	2.219.007	1.396.724
15 Prepayments and accrued income		
Pre-invoiced to customers	944.860	1.419.012
Total	944.860	1.419.012

16 Compensation to rights holders	Producer share	Performer share	In total
Balance 1 January 2023	64.658.276	143.481.921	208.140.197
Remaining balance for 2020 transferred for distribution	-6.138.558	-11.480.393	-17.618.950
Prior year reservations and adjustments	-455.648	2.765.104	2.309.456
Transferred from the rights holders' corresponding accounts 2020	-6.594.206	-8.715.288	-15.309.494
Total	58.064.070	134.766.633	192.830.703
Distributed compensation:			
For distribution according to distribution accounts excl. interest	109.842.066	129.709.454	239.551.519
For distribution, financial income and expenses	2.581.041	4.040.783	6.621.824
Total	112.423.106	133.750.237	246.173.344
Paid out in 2023	-93.449.792	-109.169.427	-202.619.219
Balance 31 December 2023	77.037.385	159.347.443	236.384.827

17 Contingent liabilities etc.

Gramex has entered into a lease agreement that is non-cancellable for the tenant until 1 May 2023 and for the landlord until 1 May 2025. The rent amounts to DKK 258,501 per quarter as of 1 January 2024.

Gramex has entered into a car lease agreement that expires in 2026.
The remaining amount is DKK 148k.

18 Taxation of associations

There is no tax liability for the institution for 2023.

Distribution of revenues and expenses

Between producers and performers, income and expenses are divided between them according to the following principles:

REVENUE

As a general rule, 50% of all revenue is distributed to each rights group. However, there are exceptions for remuneration from abroad and remuneration where the rights holders have given a mandate in areas outside Gramex's normal mandate.

Interest rates

Distributed according to an average of the rights groups' corresponding accounts at the beginning and end of the year.

	Producers	Performers
Compensation owed to rights holders 1 January 2023	64.658.276	143.481.921
Compensation owed to the rights holders 31 December 2023 excl. Interest	109.842.066	129.709.454
	<u>174.500.342</u>	<u>273.191.375</u>
Average compensation account balances - 50% of this	87.250.171	136.595.687
Average compensation account balances, total		223.845.858
Percentage, rounded	39,0%	61,0%
Total financial items	-6.621.824	-6.621.824
Share of financial items in DKK.	-2.581.041	-4.040.783
COSTS		
Operating costs	48,1%	51,9%
Total gross operating expenses for the year totalling DKK 28,811,727		
Share of gross operating costs in DKK.	13.856.007	14.955.720
Share in per cent of net costs	50,8%	49,2%

Between the rights groups, the net costs are distributed in proportion to the revenues, divided into individual, collective and direct.

DISTRIBUTION OF COSTS

Costs and interest to distribute between the groups

	In total	Producer share	Performer share
Operating costs	28.811.727	13.856.007	14.955.720
Total financial items	-6.621.824	-2.581.041	-4.040.783
Net costs	22.189.902	11.274.966	10.914.936

In relation to all work with section 68 areas, the costs are split 50/50, and are here to be understood as Gramex's total costs.

In relation to mandated areas that a group wants Gramex to handle, the same cost level (cost percentage) is charged as in the section 68 area, so the overall cost level is lowered for both parties.

	Revenues	Gross breakdown of costs	Cost percent gross %	Interest proportion	Cost incl. interest	Cost % incl. interest
\$68 revenue performers	112.071.412	13.294.420	11,86%	4.040.783	9.253.637	8,26%
\$68 revenue producers	112.071.412	13.294.420	11,86%	2.581.041	10.713.380	9,56%
Foreign revenue, performers	9.873.787	0	0,00%	0	0	0,00%
Foreign revenue, producers	298.303	0	0,00%	0	0	0,00%
Distribution, performers	13.439.544	1.594.260	11,86%	0	1.594.260	11,86%
Distribution, producers	0	0	0,00%	0	0	0,00%
Copying, producers	4.169.009	494.547	11,86%	0	494.547	11,86%
Greenland and Faroe Islands, performers	565.143	67.040	11,86%	0	67.040	11,86%
Greenland and Faroe Islands, producers	565.143	67.040	11,86%	0	67.040	11,86%
Totals	253.053.752	28.811.727		6.621.824	22.189.902	8,77%
Total costs	28.811.727					
Total costs, performers		14.955.720		4.040.783	10.914.936	
Total costs, producers		13.856.007		2.581.041	11.274.966	
Performer share		51,9%			49,2%	
Producer share		48,1%			50,8%	

Distribution of revenue:

	Producer share	Performer share	In total
Individual funds:	-63.449.517	-58.100.881	-121.550.398
Non-individual funds:			
\$68 revenue - non-individual funds	-48.519.568	-42.604.548	-91.124.116
Cultural funds	0	-11.263.656	-11.263.656
Copying - non-individual funds	-2.100.594	0	-2.100.594
Performex distribution funds, performers	0	-5.139.772	-5.139.772
Blank media	0	-7.245.394	-7.245.394
Direct distribution:			
\$68 revenue - direct distribution	-102.328	-102.328	-204.656
Copying - direct distribution	-2.068.415		-2.068.415
Remuneration to Greenland and the Faroe Islands	-565.143	-565.143	-1.130.285
20% pool		-1.054.378	-1.054.378
Total	-116.805.564	-126.076.099	-242.881.662
Remuneration from abroad	-298.303	-9.873.787	-10.172.090
	-117.103.867	-135.949.886	-253.053.752

Costs equivalent to:

Individual funds:	6.065.407	5.333.909	11.399.316
Non-individual funds:			
\$68 revenue - non-individual funds	4.638.190	3.911.279	8.549.470
Copying - non-individual funds	249.182	0	249.182
Performex distribution funds, performers	0	609.703	609.703
Blank media	0	859.482	859.482
Direct distribution:			
\$68 revenue - direct distribution	9.782	8.449	18.231
Copying - direct distribution	245.365	0	245.365
Remuneration to Greenland and the Faroe Islands	67.040	67.040	134.080
20% pool	0	125.075	125.075
In total	11.274.966	10.914.936	22.189.902

Gramex

**Gammel Kongevej 11
1610 Copenhagen V**

CVR no. 51396715

**Distribution accounts
for the financial year 2023**

Distribution of available funds

Distribution of producers

Individually	63.978.316
Non-individual	45.275.461
Non-individual, reservation	457.328
Direct distribution:	2.712.001
Total distribution in total, producers	112.423.106

Distribution of performers

Individually	52.766.972
Non-individual	36.954.930
Non-individual, reservation	1.738.339
Distribution for cultural funds	18.484.747
Direct distribution:	23.805.248
Total distribution in total, performers	133.750.237

Distribution in total	246.173.344
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INDIVIDUAL PRODUCER BREAKDOWN

RADIO NATIONWIDE (RADIO AND TV)

REVENUE	kr. 36.031.675
SHARE OF COSTS	kr. -3.120.148
NET AMOUNT TO DISTRIBUTE	kr. 32.911.527

REGIONAL RADIO

REVENUE	kr. 1.913.282
SHARE OF COSTS	kr. -165.680
NET AMOUNT TO DISTRIBUTE	kr. 1.747.602

COMMERCIAL NATIONWIDE

REVENUE	kr. 20.714.262
SHARE OF COSTS	kr. -1.793.743
NET AMOUNT TO DISTRIBUTE	kr. 18.920.519

COMMERCIAL LOCAL

REVENUE	kr. 2.300.894
SHARE OF COSTS	kr. -199.245
NET AMOUNT TO DISTRIBUTE	kr. 2.101.649

DAB

REVENUE	kr. 7.961.698
SHARE OF COSTS	kr. -689.440
NET AMOUNT TO DISTRIBUTE	kr. 7.272.258

INSTORE RADIO

REVENUE	kr. 1.121.912
SHARE OF COSTS	kr. -97.152
NET AMOUNT TO DISTRIBUTE	kr. 1.024.761

TOTAL REVENUE, INDIVIDUAL PRODUCER BREAKDOWN

kr. 70.043.723

TOTAL SHARE OF COSTS, PRODUCERS' INDIVIDUAL BREAKDOWN

kr. -6.065.407

TOTAL NET AMOUNT, PRODUCERS' INDIVIDUAL BREAKDOWN

kr. 63.978.316

PRODUCERS' NON-INDIVIDUAL BREAKDOWN

REVENUE	50.620.162
SHARE OF COSTS	-4.887.372
RESERVATION	-457.328
TOTAL NET AMOUNT PRODUCERS' NON-INDIVIDUAL BREAKDOWN	45.275.461

Transferred to reservation (1% of net amount available for the year)	457.328
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The net amount is distributed based on reported radio plays and any other sources according to the following

Distribution categories: Radio Nationwide, Regional Radio, Commercial Nationwide, Commercial Local Radio, DAB and Instore Radio.

The distribution between the above distribution categories depends on the ratio between these in the final game time reporting for 2023, where TV minutes are extracted.

PRODUCERS' DIRECT DISTRIBUTION

Theatres etc. foreground music

REVENUE	kr. 102.328
SHARE OF COSTS	-kr. 9.782
NET AMOUNT TO DISTRIBUTE	kr. 92.546

Copying theatres etc.

REVENUE	kr. 22.740
SHARE OF COSTS	-kr. 2.697
NET AMOUNT TO DISTRIBUTE	kr. 20.042

Copying jukeboxes etc.

REVENUE	kr. 2.045.675
SHARE OF COSTS	-kr. 242.667
NET AMOUNT TO DISTRIBUTE	kr. 1.803.008

Direct distribution Greenland	kr. 220.545
Direct distribution Faroe Islands	kr. 277.557
Share of costs, Greenland and Faroe Islands	-kr. 67.040
Direct distribution abroad	kr. 298.303

TOTAL PRODUCER DISTRIBUTION	kr. 112.423.106
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THE PERFORMERS' INDIVIDUAL DISTRIBUTION

RADIO NATIONWIDE (RADIO AND TV)

REVENUE	kr. 33.555.161
SHARE OF COSTS	-kr. 2.770.620
SHARE OF 10% DEDUCTION FOR CULTURAL FUNDS	-kr. 3.375.519
NET AMOUNT TO DISTRIBUTE	kr. 27.409.022

REGIONAL RADIO

REVENUE	kr. 1.967.306
SHARE OF COSTS	-kr. 162.439
SHARE OF 10% DEDUCTION FOR CULTURAL FUNDS	-kr. 197.903
NET AMOUNT TO DISTRIBUTE	kr. 1.606.964

COMMERCIAL NATIONWIDE

REVENUE	kr. 18.764.135
SHARE OF COSTS	-kr. 1.549.338
SHARE OF 10% DEDUCTION FOR CULTURAL FUNDS	-kr. 1.887.599
NET AMOUNT TO DISTRIBUTE	kr. 15.327.198

COMMERCIAL LOCAL

REVENUE	kr. 2.084.279
SHARE OF COSTS	-kr. 172.097
SHARE OF 10% DEDUCTION FOR CULTURAL FUNDS	-kr. 209.670
NET AMOUNT TO DISTRIBUTE	kr. 1.702.511

DAB

REVENUE	kr. 7.212.151
SHARE OF COSTS	-kr. 595.501
SHARE OF 10% DEDUCTION FOR CULTURAL FUNDS	-kr. 725.514
NET AMOUNT TO DISTRIBUTE	kr. 5.891.136

INSTORE RADIO

REVENUE	kr. 1.016.291
SHARE OF COSTS	-kr. 83.914
SHARE OF 10% DEDUCTION FOR CULTURAL FUNDS	-kr. 102.235
NET AMOUNT TO DISTRIBUTE	kr. 830.141

TOTAL REVENUE, ARTISTS' INDIVIDUAL BREAKDOWN

kr. 64.599.322

SHARE OF COSTS, PERFORMERS INDIVIDUAL DISTRIBUTION

-kr. 5.333.909

SHARE OF 10% DEDUCTION FOR CULTURAL FUNDS, PERFORMERS INDIVIDUAL DISTRIBUTION

-kr. 6.498.441

TOTAL NET AMOUNT, PERFORMERS INDIVIDUAL DISTRIBUTION

kr. 52.766.972

PERFORMERS' NON-INDIVIDUALISED DISTRIBUTION

REVENUE	kr. 47.369.762
SHARE OF COSTS	-kr. 3.911.279
TOTAL INCOME AFTER DEDUCTION OF COSTS	kr. 43.458.483
RESERVATION, 4% OF TOTAL REVENUE AFTER DEDUCTION OF COSTS	-kr. 1.738.339
SHARE OF 10% DEDUCTION FOR CULTURAL FUNDS	-kr. 4.765.214
TOTAL NET AMOUNT PERFORMERS NON-INDIVIDUAL DISTRIBUTION	kr. 36.954.930

The net amount is distributed based on reported radio plays and any other sources according to the following

Distribution categories: Radio Nationwide, Regional Radio, Commercial Nationwide, Commercial Local Radio, DAB and Instore Radio.

The distribution between the above distribution categories depends on the ratio between these in the final game time reporting for 2023, where TV minutes are extracted.

DEDUCTIONS FOR CULTURAL, SOCIAL AND EDUCATIONAL PURPOSES (CULTURAL FUNDS)

REVENUE	
OUTDATED REMUNERATION	7.221.092
10% OF THE PERFORMERS' REVENUE	11.263.656
TOTAL AMOUNT FOR CULTURAL FUNDS	18.484.747
CULTURAL FUNDS FOR DISTRIBUTION AMONG 8 PERFORMER ORGANISATIONS	18.484.747

THE DIRECT DISTRIBUTION OF PERFORMERS

Theatres etc. foreground music

REVENUE	102.328
SHARE OF COSTS	-8.449
NET AMOUNT TO DISTRIBUTE	<u>93.879</u>

Blank media

REVENUE	7.245.394
OUTDATED REMUNERATION	553.272
SHARE OF COSTS	-859.482
BOOKING, 2 PER CENT	-127.718
NET AMOUNT TO DISTRIBUTE	<u>6.811.466</u>

Performex radio tv retransmission performers

REVENUE	1.077.483
OUTDATED REMUNERATION	186.820
SHARE OF COSTS	-127.816
NET AMOUNT TO DISTRIBUTE	<u>1.136.487</u>

Performex radio tv retransmission performers

REVENUE	1.038.062
OUTDATED REMUNERATION	131.917
SHARE OF COSTS	-123.140
NET AMOUNT TO DISTRIBUTE	<u>1.046.839</u>

Performex archiving fees

REVENUE	948.103
OUTDATED REMUNERATION	36.862
SHARE OF COSTS	-112.468
NET AMOUNT TO DISTRIBUTE	<u>872.497</u>

Performex music video publishing

REVENUE	2.076.124
OUTDATED REMUNERATION	585.325
SHARE OF COSTS	-246.279
RESERVATION, 5 PER CENT	-91.492
NET AMOUNT TO DISTRIBUTE	<u>2.323.677</u>

20% pool

REVENUE	1.054.378
SHARE OF COSTS	-125.075
NET AMOUNT TO DISTRIBUTE	<u>929.303</u>

Direct distribution Greenland	220.545
Direct distribution Faroe Islands	277.557
Share of costs, Greenland and Faroe Islands	-67.040
Direct distribution abroad	9.873.787

TOTAL ARTIST DISTRIBUTION	<u>133.750.237</u>
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Rights groups' compensation accounts

	In total	Producer share	Performer share
Summary			
Balance 1 January 2023	208.140.197	64.658.276	143.481.921
Distribution 2023	246.173.344	112.423.106	133.750.237
Paid out 2023	-202.619.219	-93.449.792	-109.169.427
Balance 31 December 2023 excluding reserve balance	251.694.321	83.631.590	168.062.731
Breakdown by year			
2020 (for distribution for 2023)			
Not individual			
Individual funds	-17.618.950	-6.138.558	-11.480.393
Balance 31 December 2023	-17.618.950	-6.138.558	-11.480.393
Reserve balance producers	-455.648	-455.648	0
Reservation balance performers	2.765.104	0	2.765.104
For distribution for 2023	-15.309.494	-6.594.206	-8.715.288
Remainder for distribution	0	0	0
Balance 31 December 2023 incl. reserve balance	236.384.827	77.037.385	159.347.443
Owed to right holders split by year			
2009-2020			
Non-individual funds	366.185	366.185	0
Individual funds	-1.940.100	-1.550.136	-389.964
	-1.573.915	-1.183.951	-389.964
2021			
Non-individual funds	10.805.448	2.740.336	8.065.112
Individual funds	7.156.252	3.569.651	3.586.601
	17.961.700	6.309.988	11.651.712
2022			
Non-individual funds	14.428.582	3.078.732	11.349.850
Individual funds	9.299.643	5.195.218	4.104.426
	23.728.225	8.273.950	15.454.276
2023			
Individual funds	116.745.288	63.978.316	52.766.972
Non-individual funds	102.910.806	45.732.789	57.178.016
Direct distribution	26.517.250	2.712.001	23.805.248
Pre-distributed, a'conto and other prepayments	-49.904.527	-48.785.708	-1.118.819
	196.268.817	63.637.398	132.631.419
TOTAL			
Individual funds	81.356.556	22.407.340	58.949.216
Non-individual funds	128.511.021	51.918.043	76.592.978
Direct distribution	26.517.250	2.712.001	23.805.248
	236.384.827	77.037.385	159.347.442